



Better together

You are interested in the markets of the future in Africa, Asia, Latin America, Eastern or South Eastern Europe?

You plan to

- establish a subsidiary or to take part in a joint venture in a developing or emerging country?
- source essential commodities or merchandise from countries of the South or East?

The Austrian Development Agency (ADA), in cooperation with the Oesterreichische Entwicklungsbank (OeEB), can support you with know-how, contacts and funding of up to EUR 200,000.

Business partnerships

You have an innovative project idea?

You plan to

- qualify your local staff, suppliers or sales partners,
- improve cooperation with local governments and public institutions,
- assure the quality of locally manufactured products by means of international certificates,
- contribute to fair trade?

Business partnerships couple entrepreneurial success with social gain.



Benefits for all

Business partnerships are a good way to implement your projects.

Business partnerships pool entrepreneurial spirit and sustainable business ideas with the experience of development cooperation. Hereby they jointly generate a win-win situation for all sides:

- lower risk and better chances of profit for your company,
- better living conditions for the local population.





Opportunities everywhere

From Serbia to South Africa, from Brazil to Bhutan – business partnerships can be implemented in all developing and emerging countries¹.

As part of a business partnership, we provide you with a grant

- of max. 50 per cent of direct project costs up to EUR 200,000,
- of max. EUR 20,000 for a feasibility study.

We will be glad to help you develop your project ideas. Take advantage of our know-how, our international network and the contacts of our experts in many partner countries.


Information, funding guidelines and application forms: www.entwicklung.at/private-sector

¹ As defined by OECD: www.oecd.org/dac/stats/daclist

Contact

**Business Partnership Office
at the Austrian Development Agency (ADA)**

Zelinkagasse 2
1010 Vienna, Austria
+43 (0)1 90399-2577
wirtschaft@ada.gv.at
www.entwicklung.at/private-sector

 [facebook.com/Osterreichische
Entwicklungszusammenarbeit](https://facebook.com/Osterreichische-Entwicklungszusammenarbeit)

 [@entwicklungat](https://twitter.com/entwicklungat)



You are going to invest in the markets of the future?

We promote enterprise and ideas.

**Business partnerships of
Austrian Development Cooperation**

IMPRINT
Media owner: Austrian Development Agency (ADA),
the operational unit of the Austrian Development
Cooperation
Zelinkagasse 2, 1010 Vienna, Austria
Photos: auremar, Clipdealer, Miguel Dieterich
Production: Grayling Austria
Layout: design.ag, Alice Guttederer
Printed by: Glanzlicht, 1050 Vienna
Vienna, November 2013


Oesterreichische Entwicklungsbank AG


Austrian
Development Agency